

EXAMPLE

Importify Services

All prices below are in USD currency unless otherwise stated

As part of our commitment to providing a seamless international vehicle purchase experience, we offer the following services to support and protect your investment while preparing your vehicle for export.

DEFERRED PAYMENT PRICE

Where a Buyer elects not to pay the full cash price upfront, Importify offers a Deferred Payment Price as an alternative. This is **not** finance, lay-by, or a payment plan. There are no interest charges, no fees, and no structured payment schedule. It is simply an agreed purchase price for the vehicle.

Terms:

- A non-refundable **20% deposit** is required upfront to secure the vehicle.
- The Deferred Payment Price is the vehicle cost (shipping included) + **12%**.
- The remaining balance must be paid in full by the agreed due date, within a **maximum period of 6 months**.
- If the full balance is not received by the agreed due date, the deposit is **forfeited in full** and the vehicle will be released for sale.

Example:

Cash Price (paid upfront): \$100,000 USD | Deferred Payment Price: \$112,000 USD

The Deferred Payment Price is a fixed agreed price — there is no interest, no convenience fee, and no payment structure.

Sea Freight

✓ RORO (Roll on Roll off) — Default option, price includes shipping via RORO	Included
Container	POA

Estimated Shipping Timeframes:

- RORO: Approximately 60–90 days for most regions worldwide.
- RORO or Container to Australia: Approximately 10–14 days.
- Container: Approximately 30–35 days for most regions worldwide.

All shipping timeframes exclude booking lead times with freight companies and import approval processing.

Mandatory Requirements

Vehicle Storage Solution (Per Month)

✓ Outdoor Storage (included by default)	\$80 USD / month
Indoor Storage Upgrade (additional)	+ \$160 USD / month

Australia Only

Asbestos Testing	\$550 (AUD)
Import Approval Processing	\$480 (AUD)

Insurance (Highly Recommended)

Short Term Insurance	Minimum \$100 P/M
Formula: Value of vehicle x 0.0016667	
Marine Insurance	1.5% of vehicle purchase price
Formula: Value of vehicle x 0.015	

Optional Services

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Included Complimentary

✓ Full Clean (Interior / Exterior / Engine Bay)	Complimentary — Included
✓ Pre-Departure Check (Oil / Coolant / Battery health & reconditioning)	Complimentary — Included

Mechanical & Pre-Ship

Aircon Regas (if required)	\$450 USD
Trickle Charger Setup (charger unit included — yours to keep)	\$20 USD
Battery Replacement (if required)	From \$150 USD
Ozone Machine (odour neutraliser)	\$55 USD
Interior Moisture Absorber	\$15 USD
Underbody Water Blasting / Degreasing	\$100 USD

Detailing & Presentation

Cut and Polish	\$280 USD
Upholstery Shampoo	\$80 USD
Headlight Restoration	\$120 USD

In-Car Technology

Head Unit Install (Pioneer / Sony / JVC Double DIN — Apple CarPlay & Android Auto)	\$600 USD installed
Tinted Windows	From \$400 USD

Paint & Protection

Paint Per Panel — Paint only, no repairs included.	\$500 USD per panel
3-Year Ceramic Coating — Protect your paint.	\$1,200 USD
Professional Respray (Full open-door repaint)	From \$5,000 USD

Maintenance: Additional costs may occur due to unforeseen circumstances. | RORO — Roll on Roll off service | P/M — Per Month cost | POA — Price on Application

Terms and Conditions

Pricing and availability may vary depending on the vehicle type and duration of service required. Additional charges that may occur, additional labour charges will be billed out at **\$100 USD per hour** and specialist workshop labour charges vary depending on the issue.

1. Mechanical Readiness

The customer is responsible for ensuring that the vehicle is in operable condition and suitable for shipping at the time of delivery to the New Zealand port or its agents.

2. Failure to Load Due to Mechanical Issues

If the vehicle cannot be loaded onto the vessel due to a mechanical fault, flat battery, brake failure, or any other issue that prevents port handlers or shipping agents from moving the vehicle safely: The customer will be liable for any port charges, missed shipping or cancellation fees, storage, and any associated costs arising from the incident. Importify does not apply any markup to these third-party charges; they will be passed on at cost.

3. Breakdown and Towing

Any costs associated with towing, vehicle recovery, or on-site mechanical assistance required to remove or re-position the vehicle will be billed to the customer.

4. Mechanical Repairs

If mechanical work is required to prepare the vehicle for re-shipment, Importify may facilitate the repair, subject to availability. Mechanical labour will be charged from **\$100 USD per hour**, excluding parts and third-party service fees.

5. No Liability for Delays

Importify accepts no liability for delays, missed shipping schedules, or additional storage fees resulting from the vehicle being unfit for transport.

6. Customer Acknowledgment

By engaging Importify for vehicle export services, the customer acknowledges and accepts these terms, and agrees to cover any resulting charges promptly upon invoice.

7. VEHICLE PAYMENT TERMS

The first step to secure a vehicle is a deposit paid via the website. Bank wire details will be emailed out in your chosen currency, or alternatively pay the balance via credit card for an extra **6% credit card fee**.

Full payment for the agreed vehicle purchase price is due within **5 working days** of the sales agreement date, unless the Deferred Payment Price has been selected.

If full payment is not received within **5 working days**:

- Importify reserves the right to forfeit the Buyer's deposit in full.
- The vehicle will be released for sale without further notice.

Where the Deferred Payment Price has been agreed, these terms apply to the outstanding balance and the agreed due date. The 20% upfront deposit remains **non-refundable** under all circumstances.

Additional Terms and Conditions

International Vehicle Export Liability Waiver Addendum and Non-Contact, Storage and Disposal Clause.

International Vehicle Export Liability Waiver Addendum

1. New Zealand Consumer Guarantees Act 1993 (CGA)

The Seller complies with all applicable obligations under the Consumer Guarantees Act 1993 (CGA).

Nothing in this agreement limits or excludes the Buyer's rights under the CGA while the vehicle is in New Zealand.

2. Exported Vehicle — Risk and Responsibility

Once the vehicle is delivered to the shipping agent, or leaves New Zealand territory, the following terms apply:

- (a) The Buyer assumes full responsibility and risk for the vehicle's use, safety, condition, registration, compliance, and legal operation in their country.
- (b) The Seller makes no representations or warranties regarding the vehicle's suitability or compliance with laws or standards in the Buyer's country (including emissions, safety, customs, or import restrictions).
- (c) The Buyer assumes full responsibility, risk and acknowledges that Importify Cars (importifycars.com) or any associated business accepts no liability for any mechanical failure that leads to accident, damage, injury, death, or legal claim that occurs outside of New Zealand.

3. Jurisdiction

The parties agree that:

- (a) This agreement is governed exclusively by the laws of New Zealand, and any disputes shall be resolved only by New Zealand Law.
- (b) The Buyer waives any right to bring legal action or claim against the Seller in any other jurisdiction.

4. Indemnity Clause

The Buyer agrees to indemnify and hold harmless the Seller from any claim, damage, cost, legal proceeding, or liability (including third-party claims and attorney fees) arising from:

- (a) The use, operation, or possession of the vehicle outside New Zealand; or
- (b) The vehicle's failure to comply with local laws, safety regulations, or registration standards.

Non-Contact, Storage, and Disposal of Vehicles

If a purchaser fails to maintain regular contact or otherwise becomes unresponsive for a period exceeding **14 calendar days** after the vehicle has been purchased or arrived at Importify's facility, the following terms shall apply:

1. Storage and Insurance

Importify shall be entitled to arrange secure storage and comprehensive insurance for the vehicle at the purchaser's expense, commencing from the date contact ceases.

Default, Disposal & Buyer Acknowledgment

2. Accrued Costs

All accrued costs, including (but not limited to) storage, insurance, maintenance, administration, and handling fees, shall be invoiced to the purchaser and are payable in full prior to the release of the vehicle.

3. Default and Disposal

Excluding the vehicle purchase price and agreed terms, if any other outstanding invoice(s) remain unpaid for more than **60 days** from the date of first notification, Importify reserves the right, under the laws of New Zealand, to auction the vehicle to recover the outstanding amounts.

A formal notice will be issued through appropriate contact methods after this 60-day period stating that the vehicle will be auctioned to recover these outstanding amounts.

Importify will wait for **60 calendar days** for a response and outstanding invoices to be paid before the vehicle is presented for auction.

Maintenance to Preserve Value:

Where a purchaser has defaulted on any payments, ceased communication, or abandoned the vehicle at Importify's facility, Importify may, at its sole discretion, carry out reasonable preventative maintenance, servicing, cleaning, and any other actions deemed necessary to preserve the condition and market value of the vehicle. All such costs shall be borne by the purchaser.

Additional Fees — Default and Disposal

In addition to any outstanding invoices, the following fees apply where the vehicle is auctioned under this clause:

Auction and Handling Fee	12% of the sale price at auction
Legal and Administrative Costs	At cost

4. Application of Proceeds

In the event of such auction, Importify shall deduct from the sale proceeds:

- All unpaid storage, insurance, maintenance, and associated costs;
- The 12% auction and handling fee payable to Importify (based on the sale price at auction); and
- Any applicable legal or administrative costs.
- The remaining balance shall be held strictly in NZD after these deductions. The balance shall be remitted to the purchaser's nominated account in NZD. This may be converted to any currency at a rate of 1.25% currency conversion fee at market rates found on www.xe.com.

Acknowledgment by Buyer

The Buyer acknowledges that:

- They are purchasing a used vehicle from New Zealand for export.
- They have had the opportunity to obtain independent mechanical and legal advice before completing the purchase.
- The Seller does not guarantee the vehicle will be road legal, safe, or compliant in the Buyer's country.
- The purchaser acknowledges and agrees that Importify shall not be liable for any difference between the vehicle's original purchase price and the net proceeds of any sale conducted under this clause.
- This waiver is binding and enforceable, and has been voluntarily signed on this sales agreement contract.